

# Promoting the ESG Performance and Sustainable Development of Chinese International Contractors

**Zhang Xiang, Secretary General**  
**China International Contractors Association (CHINCA)**

## About CHINCA

# 1500

### Member Companies

● 75 listed in the *ENR Top 250 International Contractors* in 2019

● Several backbone members among the *Fortune Global 500*

● Business market spreads more than 190 countries and regions



# Overview of Chinese Contractors' Overseas Business

## Business Scale

- In 2019 according to the ENR Data, CHINCA members accounted for 24.4% of the total market share of international contractors worldwide.
- In 2018, the total overseas contract value signed by the Chinese contractors reached USD 241 billion, with a turnover of USD 169 billion.

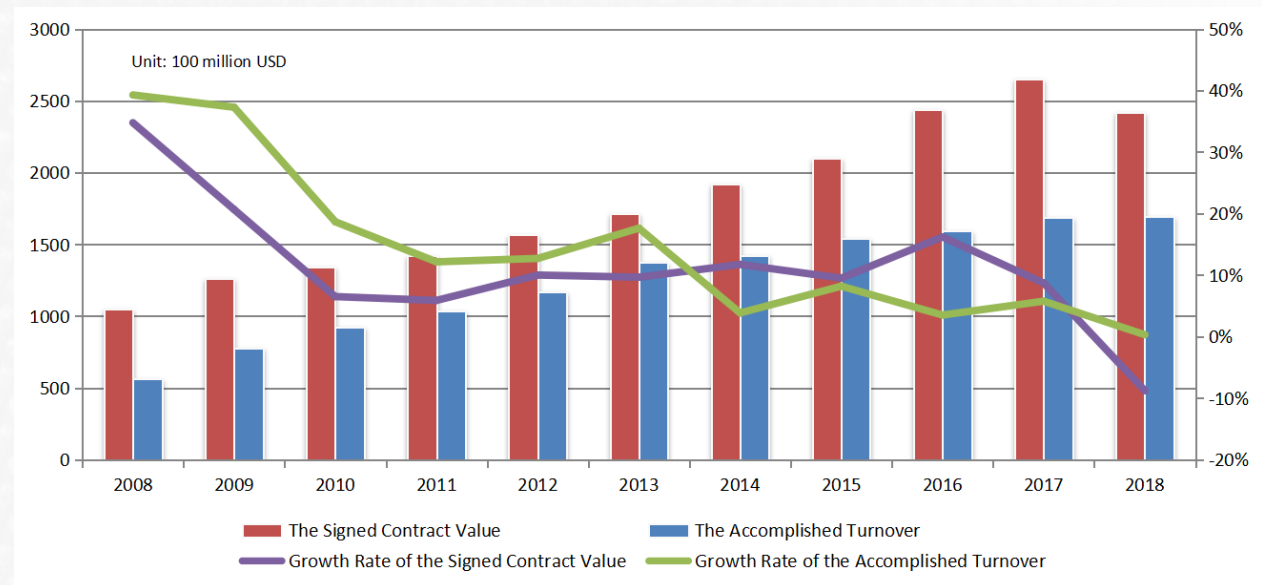


Chart 1. Business trends in the development of China's international project contracting during 2008-2018



## Market Distribution

- 52% of Chinese companies' total overseas contract value was realized in the traditional “Belt and Road” countries.
- Asia and Africa are still primary markets for Chinese International contractors.

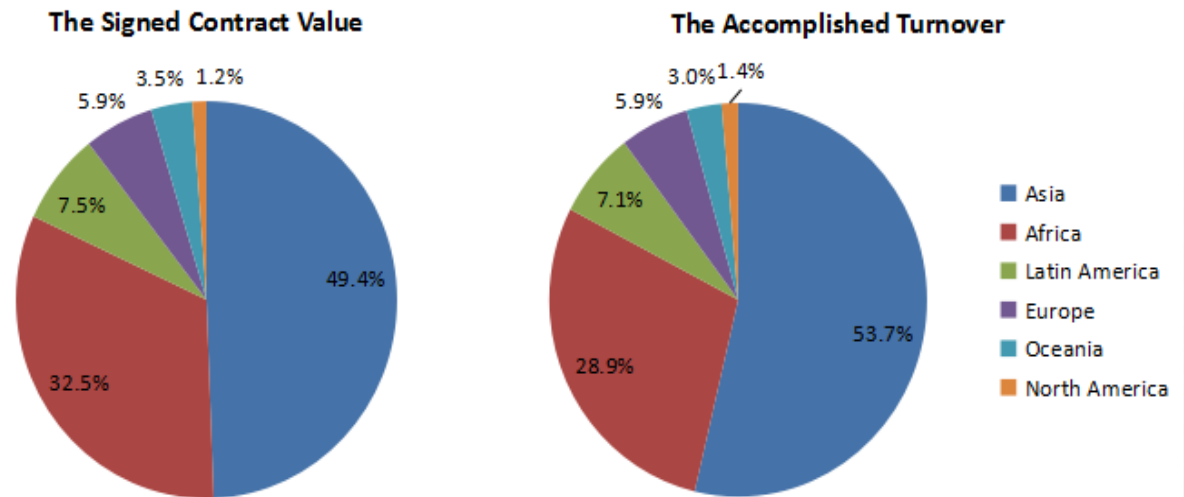


Chart 2. Business in each region as a percentage of the total in 2018

## Business Sectors

- In 2018, the top 3 industries were transportation, housing, and power engineering.

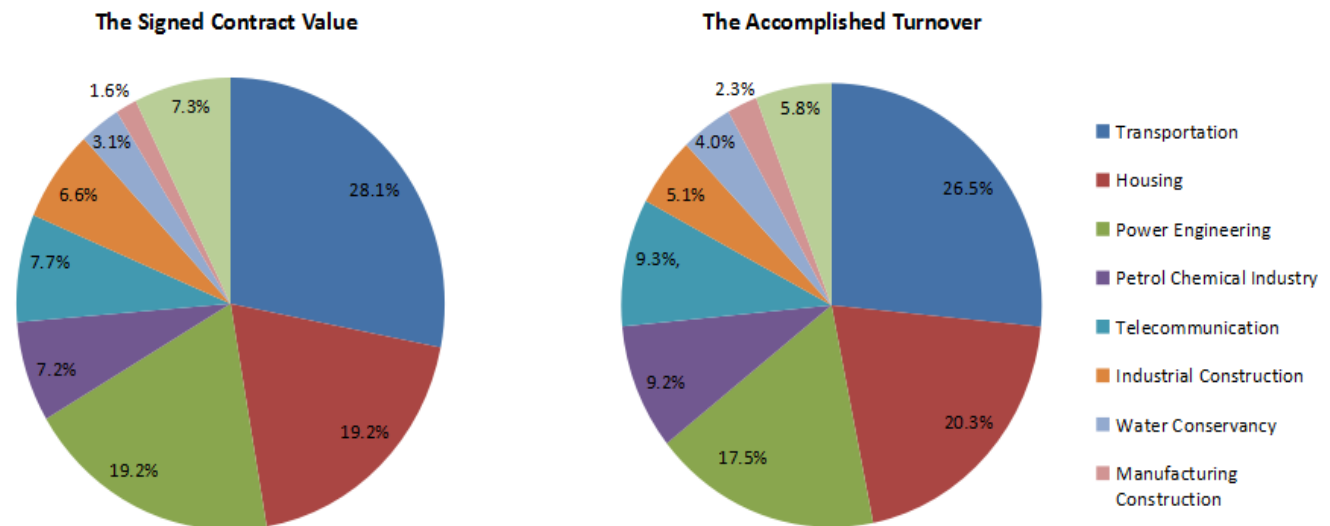
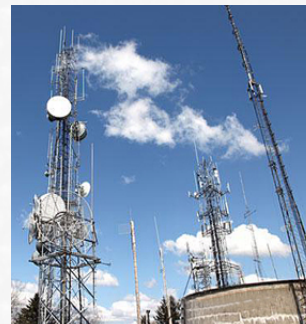


Chart 3. Business in each sector as a percentage of the total in 2018

# CHINCA's Work in Promoting Members' CSR Awareness and their ESG Performance

## *Business Upgrading and Performance Improvement of Chinese Contractors*

- CHINCA members are **self-motivated** to upgrade their business mode from being just EPC contractors to **investors, operators and developers** of infrastructure projects, which requires **higher and more comprehensive managing abilities**.
- CHINCA keeps encouraging its members to **increase their ESG performance** so as to achieve **sustainable development** in the international cooperation on infrastructure projects .

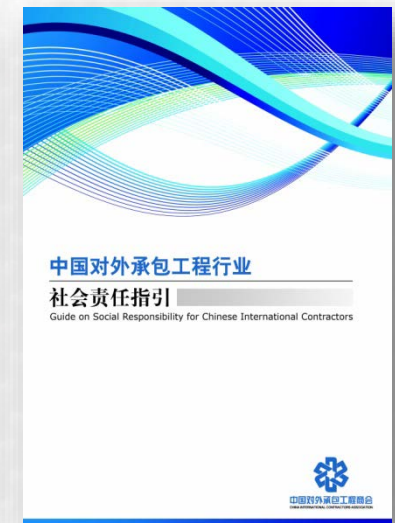




# CHINCA's Work in Promoting Members' CSR Awareness and their ESG Performance

*1. CHINCA has set up 2 industry standards for sustainable development.*

- “Guidelines of Social Responsibility for Chinese International Contractors”
- “Guidelines of Sustainable Infrastructure for Chinese International Contractors”

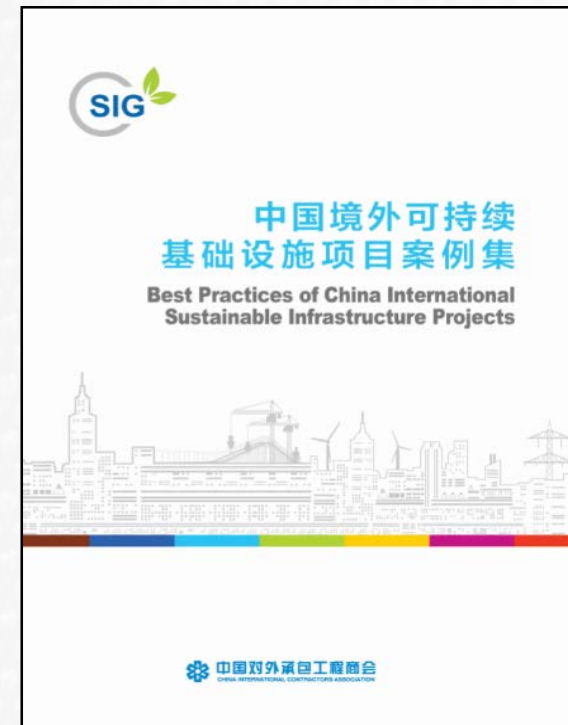


## 2. CHINCA actively promotes capacity building among members on sustainability.





*3. CHINCA has been conducting sustainable infrastructure case study on a regular basis and encouraging peer-learning.*



## CHINCA members' capabilities in fulfilling social responsibility and building sustainable infrastructure have been greatly enhanced and improved

*1. By optimizing design and adopting new technology, CHINCA members have delivered quite a large number of quality projects overseas.*





*2. CHINCA members have stepped upon localization both in employment, management and procurement.*





### *3. CHINCA members pay much attention to the engagement with local communities.*



*4. CHINCA members adhere to the principles of “green design, green construction, and green operation” and make their utmost efforts to minimize the negative impact of the implementing projects on the local environment.*





# Proposals for China-Korea International Cooperation on Improving ESG Performance and Sustainable Development of Chinese and Korean Contractors



*Working  
together  
to expand  
the Global  
market*



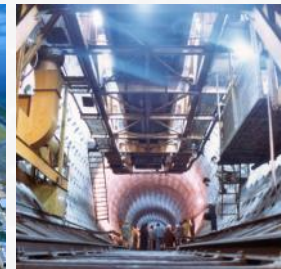
## Chinese Contractors



## Korean Contractors



*Maximizing the Benefits of Both Sides*





*Strengthening China-Korea talents exchange and experience sharing to facilitate capacity building in infrastructure project management.*



*CHINCA hopes to maintain close exchanges and work with ICAK to make joint efforts for promoting both of our members to apply sustainability standards in their infrastructure projects, and finding out solutions to the common challenges facing our members.*



## Establish Platforms & Promote Cooperation



*The 11th International  
Infrastructure Investment and  
Construction Forum (IIICF)*

*June 4-5, 2020  
Macao, China*





# THANK YOU !

13F, Bldg. 23, Courtyard No. 17, Xicui Road, Haidian  
District, Beijing, China (100036)

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[www.chinca.org](http://www.chinca.org)



(+ 86) 10 81130130



[lingqingzhang@chinca.org](mailto:lingqingzhang@chinca.org)



(+ 86) 10 81130009