

Japanese Construction Industry and Overseas Activities



Yoshihiro YAMAGUCHI
Chief Executive Director, COO

| Overseas Activities of Japanese Contractors

THE OVERSEAS ONSTRUCTION ASSOCIATION OF JAPAN, INC.

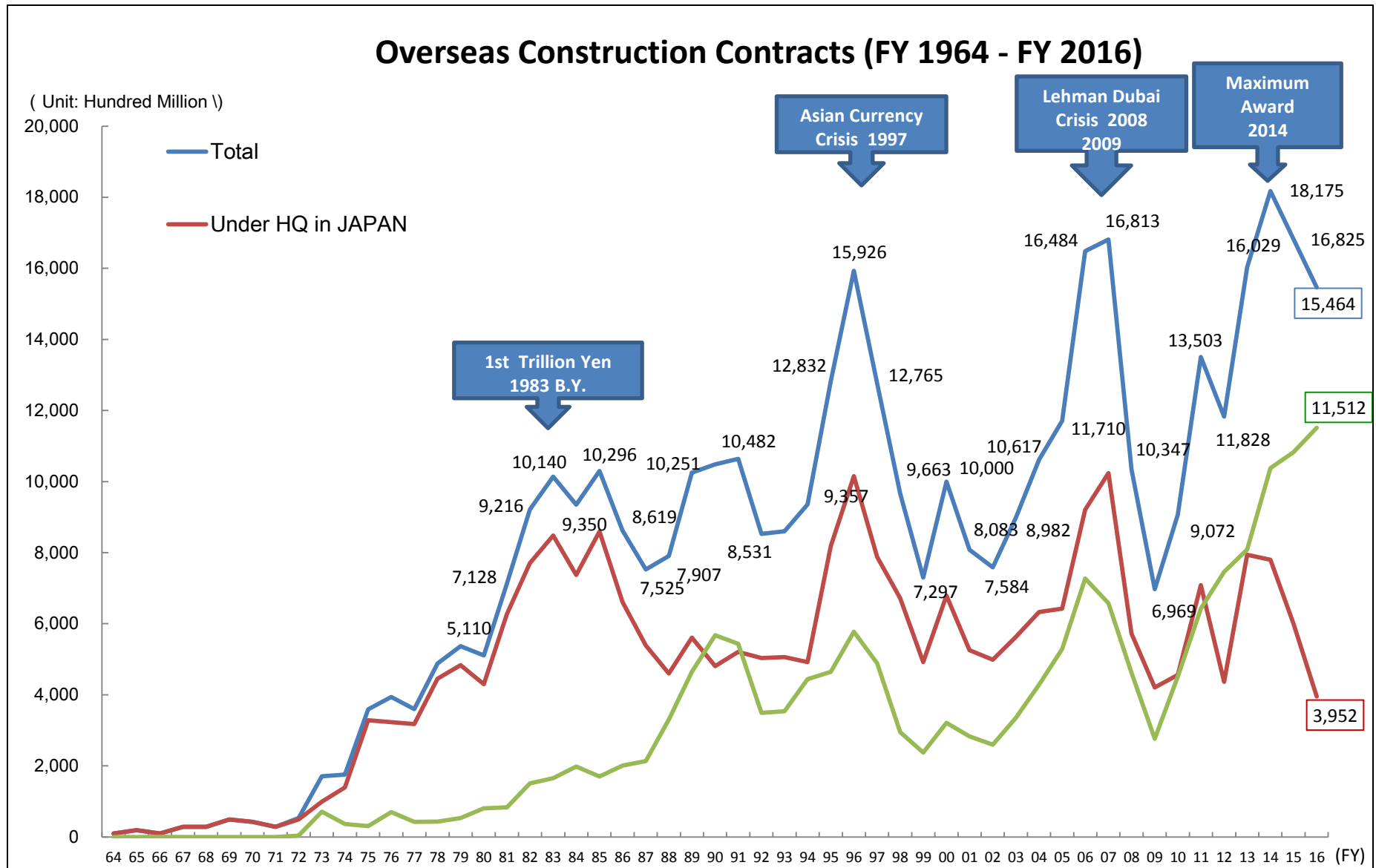


- ◆ Founded in 1955
- ◆ Official Members 50 companies
- ◆ Associated Members 50 companies
- ◆ 25 Overseas branches
- ◆ Website : <http://ocaji.or.jp/en>
- ◆ Major Activities
 1. Requests and Suggestions to the Government and related Authorities
 2. Investigation and Research for various fields
 3. Study and training for capacity building
 4. International cooperation and Business relation
 5. Public relation and Publication

Overseas branches



Fig.1 Overseas Activities of Japanese Contractors



Source: The Overseas Construction Association of Japan, Inc.

Fig.2 Overseas Construction Contracts by Region

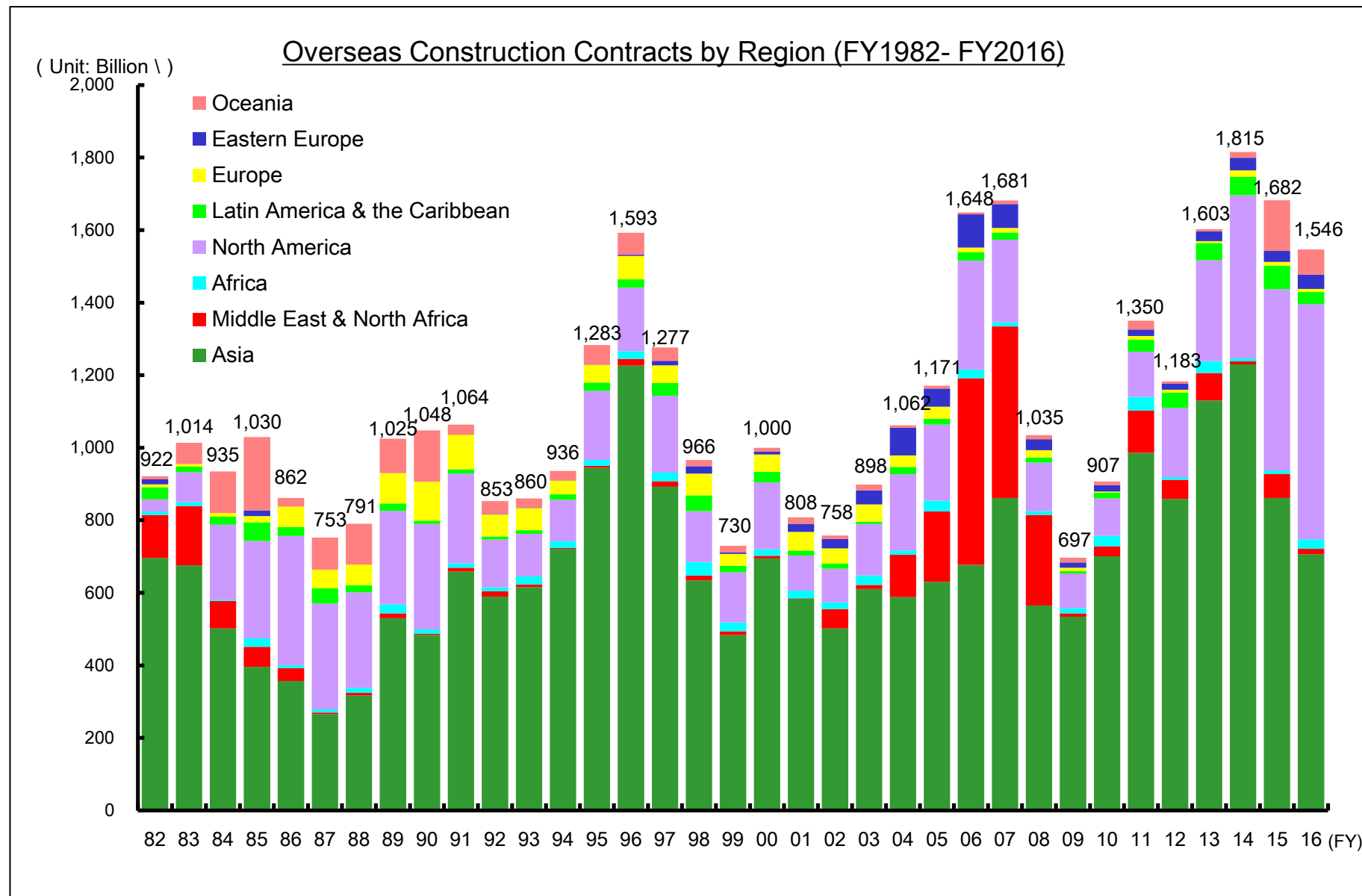
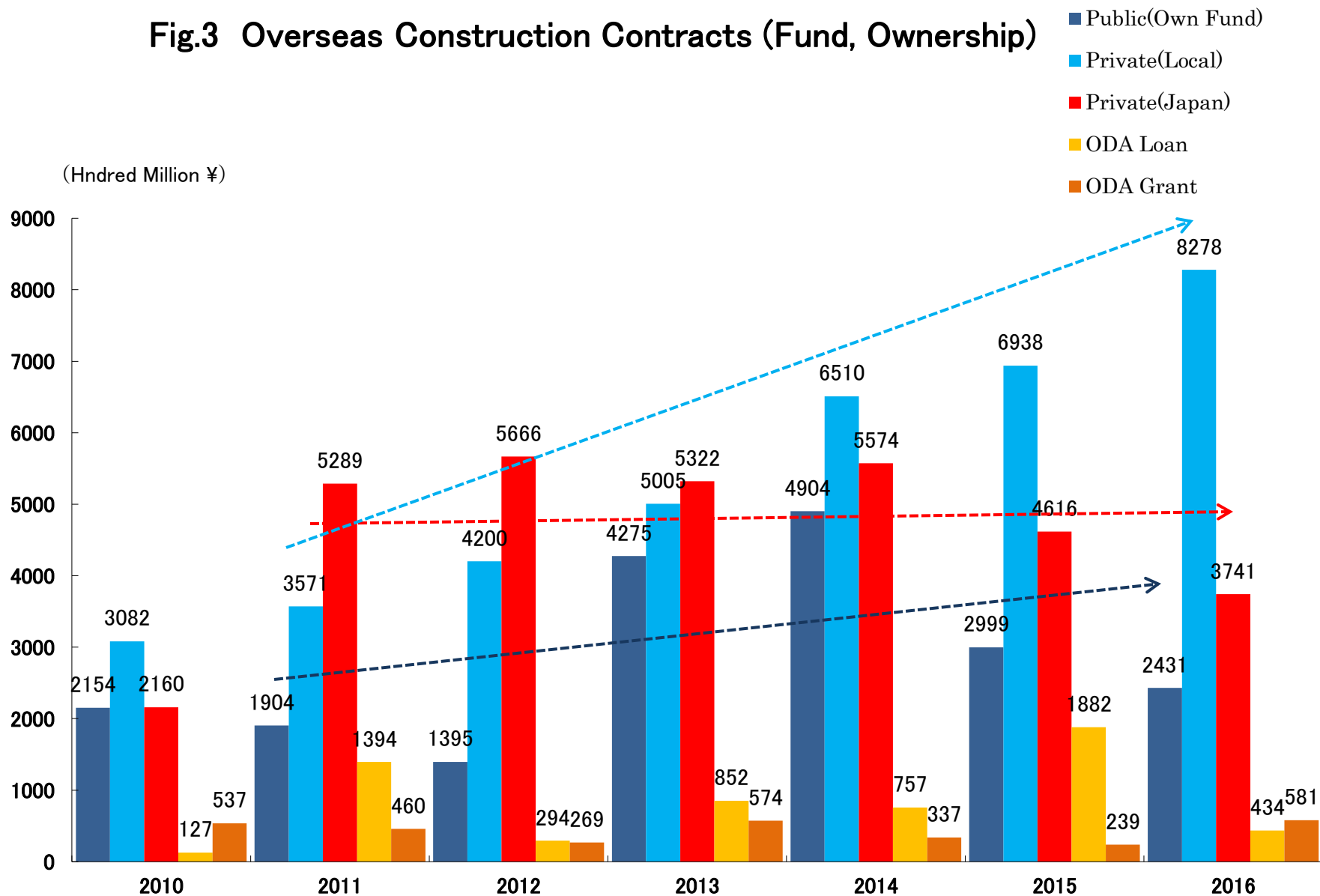


Fig.3 Overseas Construction Contracts (Fund, Ownership)

Fig.3 Overseas Construction Contracts (Fund, Ownership)



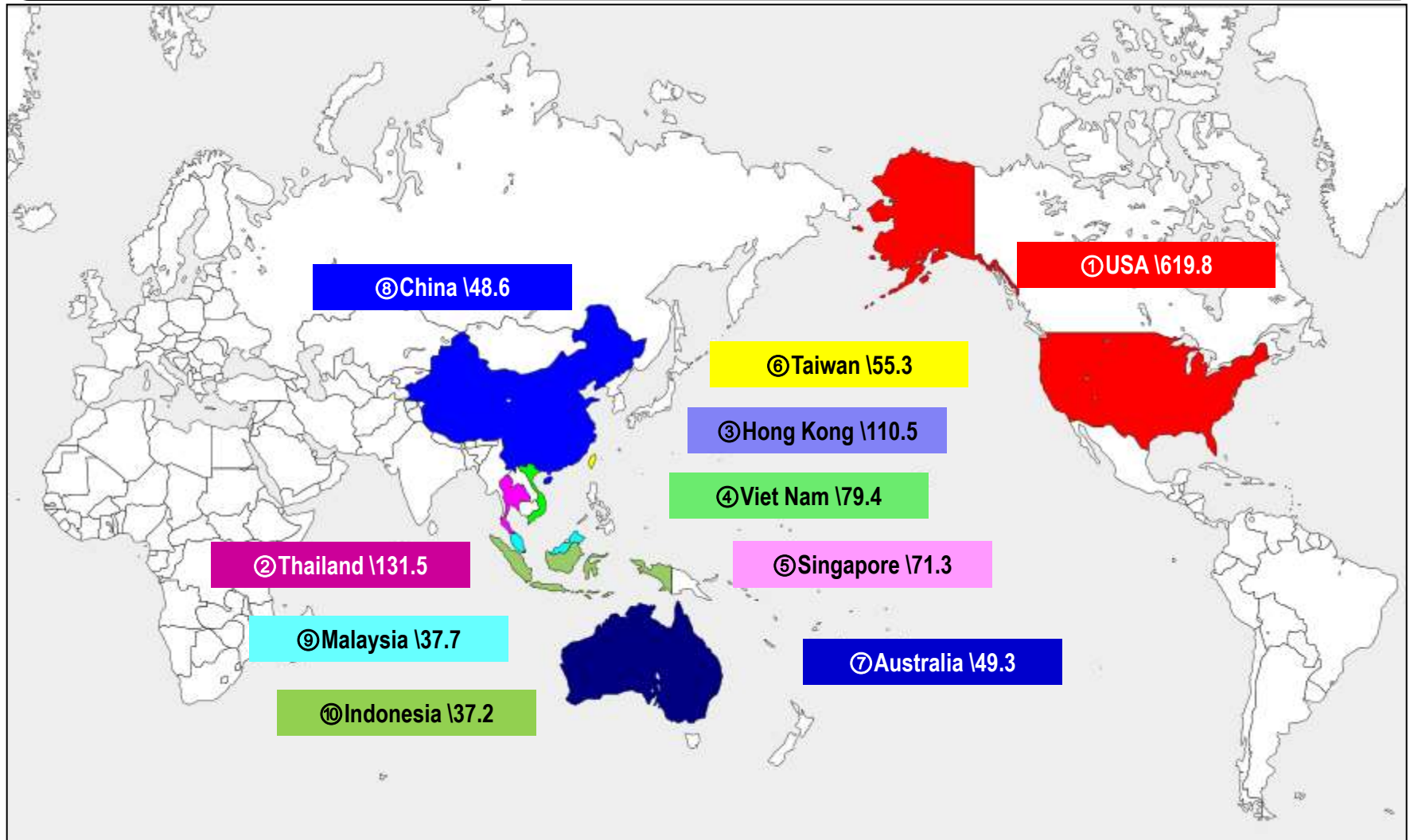
Source: The Overseas Construction Association of Japan, Inc.

Top 10 Countries New Construction Contracts for FY 2016

Total New Contract
1,546.4 Billion Yen

Total of Top 10 Countries: 1,240.7 Billion Yen

Other Countries: 305.7 Billion Yen



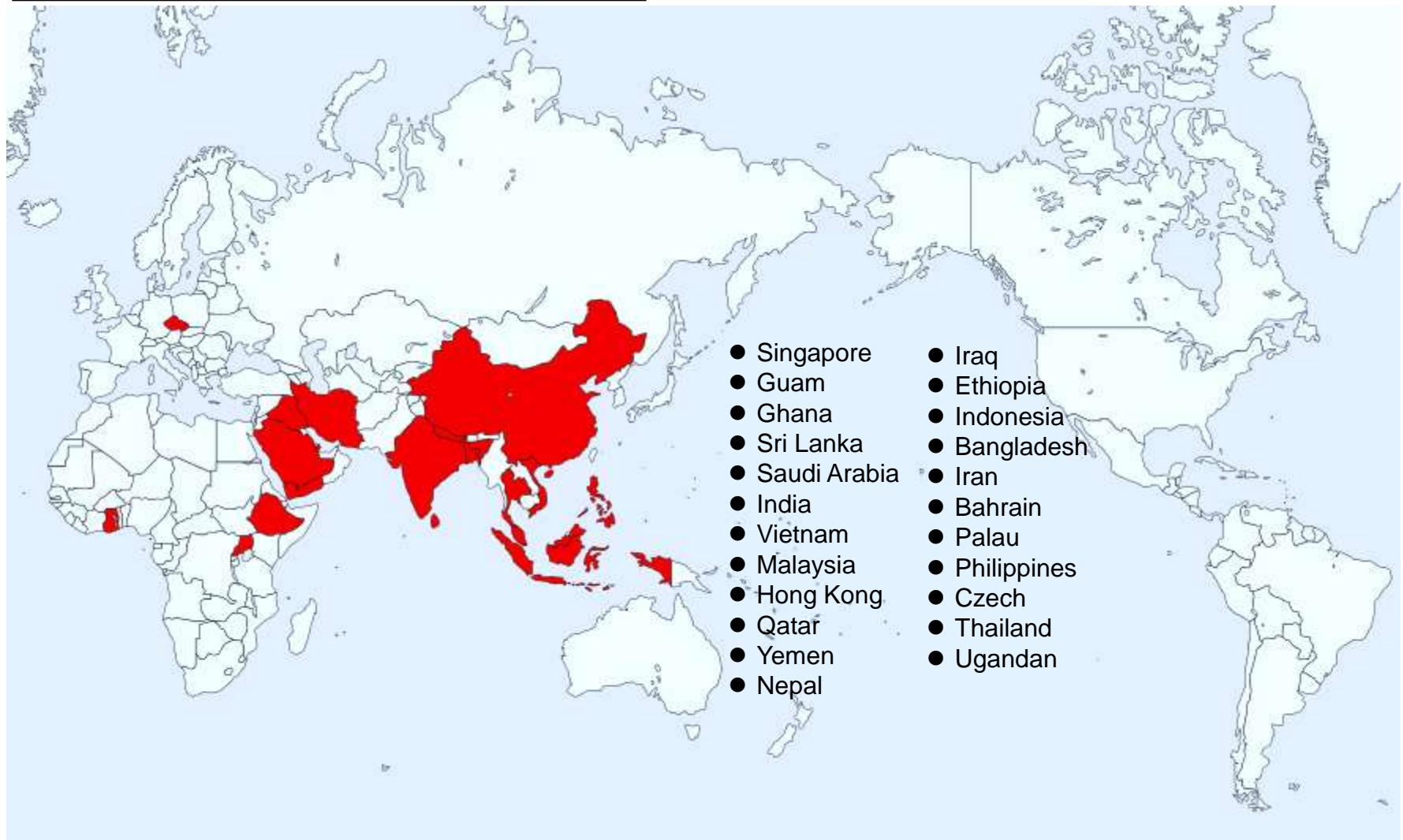
|| Cooperation between Japanese & Korean Contractors

Cooperation achievements in third countries (1984 – 2016)

-Between Japanese & Korean Contractors-

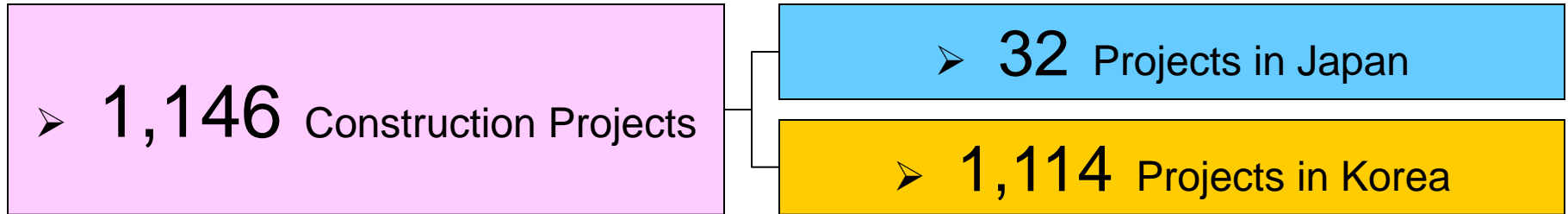
➤ **23** Region and Countries

➤ **94** Construction Projects



Cooperation achievements in Japan & Korea (1984 – 2016)

-Between Japanese & Korean Contractors-



Technical Cooperation in Japan & Korea (1979 – 2016)

-Between Japanese & Korean Contractors-

1) Technical Study in Japan & Korea

Korean Study Team to Japan: 600 participants (30 times)

Japanese Study Team to Korea: 50 participants (4 times)

2) Construction Seminar in Japan & Korea

63 Japanese experts at the seminar in Korea

36 Korean experts at the seminar in Japan

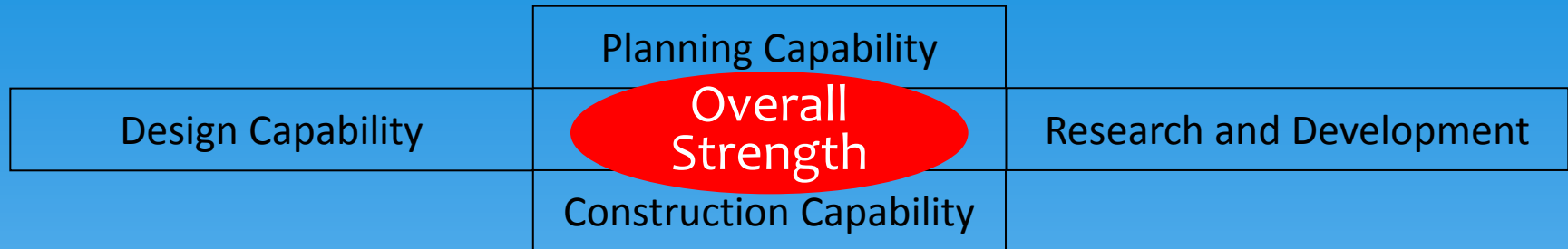
3) Technical Training in Japan

208 Korean trainees (136 courses)

III Major Directions of Overseas Activities Of the Japanese Construction Industry

1. Strength of Japanese Construction Industry

“Overall Strength”



- 
- 1 High Technology**
 - 2 High Quality**
 - 3 Completion on Time**



Responding to Diverse Needs of Client



Demonstrated by many projects in the world Construction of...

- ① Community Building, Infrastructure
- ② Traditional Culture, Environmental Infrastructure
- ③ High-rise Building, Large-scale Infrastructure

2. Direction of Overseas Construction Japanese Construction Companies

1 . LOCALIZATION

2 . GLOBALIZATION

3 . DIVERSIFICATION



**4 . LINKAGE, COOPERATION
and NEGOTIATION**



5 . “TRUST and CREDIBILITY”

Thank you!
고맙습니다



Yoshihiro YAMAGUCHI
Chief Executive Director, COO